# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 28, 2011

# PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 0-29092 (Commission File Number) 54-1708481 (IRS Employer Identification No.)

7901 Jones Branch Drive, Suite 900 McLean, VA 22102 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (703) 902-2800

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.01 Completion of Acquisition or Disposition of Assets.

On February 28, 2011, Primus Telecommunications Group, Incorporated, a Delaware corporation ("*Primus*"), completed its previously announced acquisition of Arbinet Corporation, a Delaware corporation ("*Arbinet*"). Pursuant to the terms of the Agreement and Plan of Merger dated as of November 10, 2010, as amended by Amendment No. 1 dated December 14, 2010, by and among Primus, PTG Investments, Inc., a Delaware corporation and a wholly owned subsidiary of Primus ("*Merger Sub*"), and Arbinet (the "*Merger Agreement*"), Merger Sub merged with and into Arbinet with Arbinet surviving the merger as a wholly owned subsidiary of Primus.

Upon the closing of the merger, each share of Arbinet common stock was cancelled and converted into the right to receive 0.5817 shares of Primus common stock. Arbinet stockholders will receive cash in lieu of any fractional shares of Primus common stock that they would otherwise be entitled to receive in the merger.

In connection with the merger, Primus issued 3,232,812 shares of its common stock to former Arbinet stockholders in exchange for their shares of Arbinet common stock, and reserved for issuance approximately 95,000 additional shares of its common stock in connection with its assumption of Arbinet's outstanding options, warrants, stock appreciation rights and restricted stock units. Upon the closing of the merger, former Arbinet stockholders, by virtue of holding Arbinet common stock immediately prior to the closing of the merger, held approximately 25% of Primus's outstanding common stock.

The foregoing summary of the merger and the Merger Agreement does not purport to be complete and is subject to, and qualified in its entirety by, the full text of the Merger Agreement, which is attached as Exhibit 2.1 to Primus's Current Reports on Form 8-K filed with the Securities and Exchange Commission on November 12, 2010 and December 15, 2010 and incorporated herein by reference.

# Item 8.01 Other Events.

On March 1, 2011, Primus issued a press release announcing the completion of its acquisition of Arbinet. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

# Item 9.01 Financial Statements and Exhibits.

### (a) Financial statements of businesses acquired.

To the extent required by this item, financial statements of Arbinet will be filed as part of an amendment to this Current Report on Form 8-K not later than 71 calendar days after the date this Current Report is required to be filed.

## (b) Pro forma financial information.

To the extent required by this item, pro forma financial information will be filed as part of an amendment to this Current Report on Form 8-K no later than 71 calendar days after the date this Current Report is required to be filed.

## (d) Exhibits.

# Exhibit<br/>No.Description2.1Agreement and Plan of Merger, dated as of November 10, 2010, by and among Primus Telecommunications Group, Incorporated, PTG<br/>Investments, Inc. and Arbinet Corporation (the schedules and annexes have been omitted pursuant to Item 601(b)(2) of Regulation S-K)<br/>(incorporated by reference to Exhibit 2.1 to Primus Telecommunications Group, Incorporated's Current Report on Form 8-K, filed November 12,<br/>2010).2.2Amendment No. 1 dated as of December 14, 2010 to the Agreement and Plan of Merger, dated November 10, 2010, by and among Primus

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  Telecommunications Group, Incorporated's Current Report on Form 8-K, filed December 15, 2010).
- 99.1 Press Release announcing completion of acquisition of Arbinet, dated March 1, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: March 4, 2011

# PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED

By: /s/ Thomas D. Hickey

Name: Thomas D. Hickey Title: Secretary and General Counsel

# EXHIBIT INDEX

### Description

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Exhibit

No.



# **Primus Completes Arbinet Acquisition**

- Doubles Scale of Primus' Global Wholesale Business
- Adds Complementary International Routes, Product Capability
- Renames Business Unit PTGi International Carrier Services (ICS)
- Names John Melick as President, PTGi ICS

MCLEAN, VA – (MARKET WIRE) – March 1, 2011 – Primus Telecommunications Group, Incorporated (PTGi) (OTCBB: PMUG), a global facilities-based integrated provider of advanced telecommunications products and services, announced today that it has completed its acquisition of Arbinet Corporation (NASDAQ: ARBX), a leading provider of wholesale telecom exchange services to carriers in an all-stock transaction. Pursuant to the definitive merger agreement dated November 10, 2010, which was further amended on December 14, 2010, it is anticipated that Arbinet stockholders will receive approximately 0.5817 shares of Primus common stock for each share of Arbinet common stock that they hold. Arbinet stockholders (by virtue of holding Arbinet common stock immediately prior to the effective time of the merger) now own approximately 25% of the outstanding shares of Primus common stock. The number of Primus shares outstanding, on a pro forma basis for the completion of the transaction, is 13,108,380.

Peter D. Aquino, Chairman, President and Chief Executive Officer, stated, "The combination of Primus' International Carrier Services group with Arbinet's thexchange<sup>SM</sup> creates a unit with over \$500 million in annual revenue. This enhances our competitiveness and our ability to serve the diverse needs of our customers. The new business unit called PTGi International Carrier Services is uniquely positioned to fulfill customers' wholesale needs regardless of their sourcing preferences. We are now implementing our plan of integration, which we expect to be substantially completed over the next 12 months. We anticipate accretive cost synergies of approximately \$3 million in 2011 and approximately \$7 million in 2012. We continue to expect this to be a win for our customers and employees, and to generate additional value for stockholders. We welcome Arbinet's employees and its stockholders to PTGi."

Primus is now integrating Arbinet into Primus' International Carrier Services group, adding over \$300 million in annual revenue, and bringing Primus' total consolidated annual run rate revenue to over \$1 billion. The combination of Primus' International Carrier Services group with Arbinet is expected to enhance global competitive positioning, allowing customers to access more global routes at competitive rates and diversifying Primus' international voice and data product portfolio of services across all existing customer segments. Primus will become the only major global provider to offer customers the option either to acquire direct international connections through traditional interconnect arrangements or to manage their access needs through Arbinet's voice trading exchange (thexchange™). Primus also expects that the combination will improve gross margins and resulting EBITDA by eliminating operating redundancies and adding the benefits of increased scale by adding enhanced global voice and data services, including IP transit and peering and combining complementary strengths, including an expanded global footprint, additional sales presence, and increased coverage in Asia, Latin America, and Eastern Europe.

In addition, Primus has named John Melick as President International Carrier Services, who will run the combined wholesale operations.

# **About Primus**

Primus Telecommunications Group, Incorporated is a leading provider of advanced communication solutions, including, traditional and IP voice, data, mobile services, broadband Internet, collocation, hosting, and outsourced managed services to business and residential customers in the United States, Canada, Australia, and Brazil. Primus is also one of the leading international wholesale service providers to fixed and mobile network operators

worldwide. Primus owns and operates its own global network of next-generation IP soft switches, media gateways, hosted IP/SIP platforms, broadband infrastructure, fiber capacity, and data centers located in Canada, Australia, and Brazil. Founded in 1994, Primus is headquartered in McLean, Virginia.

# **Non-GAAP Financial Measures**

This release includes certain non-GAAP financial measures as defined under the rules of the Securities and Exchange Commission, or the SEC; such non-GAAP financial measures include Adjusted EBITDA and Free Cash Flow. Primus provides reconciliations of these measures to the most directly comparable GAAP measures in its press releases, which are available on our web site at <u>www.ptgi.com</u>. Additionally, information regarding the purpose and use for these non-GAAP financial measures is set forth in the Company's quarterly press releases and filings made with the SEC, which are available on our web site.

## **Forward-Looking Statements**

This press release includes "forward-looking statements" as defined by the SEC. All statements, other than statements of historical fact, included herein that address activities, events or developments that Arbinet or Primus expects, believes or anticipates will or may occur in the future, including anticipated benefits and other aspects of the merger, are forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially. Risks and uncertainties that could affect forward-looking statements include, but are not limited to, the following: the possibility that the expected synergies from the proposed merger will not be realized, or will not be realized within the anticipated time period; the risk that Primus's and Arbinet's businesses will not be integrated successfully; the possibility of disruption from the merger making it more difficult to maintain business and operational relationships; any actions taken by either of the companies, including, but not limited to, restructuring or strategic initiatives (including capital investments or asset acquisitions or dispositions); the ability to service substantial indebtedness; the risk factors or uncertainties described from time to time in Arbinet's filings with the SEC; and the risk factors or uncertainties described from time to time in Primus' filings with the SEC (including, among others, those listed under captions titled "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources -Short- and Long-Term Liquidity Considerations and Risks;" "- Special Note Regarding Forward-Looking Statements;" and "Risk Factors" in Primus' annual report on Form 10-K and quarterly reports on Form 10-Q) that cover matters and risks including, but not limited to: (a) a continuation or worsening of global recessionary economic conditions, including the effects of such conditions on our customers and our accounts receivables and revenues; (b) the general fluctuations in the exchange rates of currencies, particularly any strengthening of the United States dollar relative to foreign currencies of the countries where we conduct our foreign operations; (c) the possible inability to raise additional capital or refinance indebtedness when needed, or at all, whether due to adverse credit market conditions, our credit profile or otherwise; (d) a continuation or worsening of turbulent or weak financial and capital market conditions; (e) adverse regulatory rulings or changes in the regulatory schemes or requirements and regulatory enforcement in the markets in which we operate and uncertainty regarding the nature and degree of regulation relating to certain services; and (f) successful implementation of cost reduction efforts. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of their dates. Except as required by law, Primus does not intend to update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

Investor Contact: Primus Richard Ramlall, SVP Corporate Development and Chief Communications Officer 703-748-8050 <u>ir@ptgi.com</u>

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