# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 1, 2006

# PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED

(Exact name of registrant as specified in its charter)

0-29092 (Commission File No.)

54-1708481 (IRS Employer Identification No.)

(State or other jurisdiction of incorporation)

Delaware

7901 Jones Branch Drive, Suite 900, McLean, VA 22102 (Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (703) 902-2800

Not applicable (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communication pursuant to Rule 425 under Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On November 1, 2006, Primus Telecommunications Group, Incorporated ("we" or us") issued a press release announcing our financial results for the quarter ended September 30, 2006. The text of the press release is included as an exhibit to this Form 8-K. Pursuant to the rules and regulations of the Securities and Exchange Commission (the "Commission"), such exhibit and the information set forth therein and herein are deemed to be furnished to, and shall not be deemed to be filed with or incorporated by reference into any filing with the Commission.

#### **Non-GAAP Measures**

Our press release and financial tables include the following non-GAAP financial information:

#### **Adjusted EBITDA**

Adjusted EBITDA, as defined by us, consists of net income (loss) before interest, taxes, depreciation, amortization, share-based compensation expense, gain (loss) on sale of assets, gain (loss) on disposal of assets, asset impairment expense, gain (loss) on early extinguishment of debt, foreign currency transaction gain (loss), extraordinary items, other income (expense), income (loss) from discontinued operations and income (loss) from sale of discontinued operations. Our definition of Adjusted EBITDA may not be similar to Adjusted EBITDA measures presented by other companies, is not a measurement under generally accepted accounting principles in the United States, and should be considered in addition to, but not as a substitute for, the information contained in our statements of operations.

We believe Adjusted EBITDA is an important performance measurement for our investors because it gives them a metric to analyze our results, exclusive of certain non-cash items and items which do not directly correlate to our business of selling and provisioning telecommunications services. We believe Adjusted EBITDA provides further insight into our current performance and is a measure that we use to evaluate our results and performance of our management team.

#### Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share

Adjusted Diluted Income (Loss) Per Common Share, as defined by us, is a calculation which divides reported net income (loss) before gain (loss) on sale of assets, gain (loss) on disposal of assets, asset impairment expense, early termination interest penalties, gain (loss) on early extinguishment of debt, foreign currency transaction gain (loss), extraordinary items, income (loss) from discontinued operations and income (loss) from sale of discontinued operations (collectively referred to as Adjusted Net Income (Loss)), and after accreted and deemed dividend on convertible preferred stock by diluted weighted average common shares outstanding, which dilutive calculations take into account the effect of the adjustments. Our definition of Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share may not be similar to Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share presented by other companies, are not measurements under generally accepted accounting principles in the United States, and should be considered in addition to, but not as a substitute

for, the information contained in our statements of operations for net income (loss) and basic and diluted income (loss) per common share.

We believe the presentation of Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share assists readers in further understanding our results of operations and trends from period to period, consistent with management's internal evaluation of our results for a variety of measures including strategic planning, capital expenditures, and executive compensation. We believe Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share provide to investors a measurement that allows comparison of current and prior periods, by removing certain items that do not directly correlate to the results of our business of selling and provisioning telecommunications services.

We provide a complete reconciliation of Adjusted Net Income (Loss) and Adjusted Diluted Income (Loss) Per Common Share so readers have access to the detail and general nature of the adjustments made.

#### Free Cash Flow

Free Cash Flow, as defined by us, consists of net cash provided by (used in) operating activities less net cash used in the purchase of property and equipment. Free Cash Flow, as defined above, may not be similar to Free Cash Flow measures presented by other companies, is not a measurement under generally accepted accounting principles in the United States, and should be considered in addition to, but not as a substitute for, the information contained in our consolidated statements of cash flows.

We believe Free Cash Flow provides a measure of our ability, after making our capital expenditures and other investments in our infrastructure, to meet scheduled debt payments. We use Free Cash Flow to monitor the impact of our operations on our cash reserves and our ability to generate sufficient cash flow to fund our scheduled debt maturities and other financing activities, including discretionary refinancings and retirements of debt. Because Free Cash Flow represents the amount of cash generated or used in operating activities and used in the purchase of property and equipment before deductions for scheduled debt maturities and other fixed obligations (such as capital leases, vendor financing and other long-term obligations), you should not use it as a measure of the amount of cash available for discretionary expenditures.

#### Item 9.01. Financial Statements and Exhibits.

(a) and (b) Not applicable.(c) Exhibits.

Exhibit No.	Description
99.1	Press release dated November 1, 2006.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED

Dated: November 1, 2006

By: /s/ Thomas R. Kloster

Thomas R. Kloster Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer) <u>Exhibit No.</u> 99.1



#### PRIMUS TELECOMMUNICATIONS REPORTS THIRD QUARTER 2006 FINANCIAL RESULTS

McLEAN, VA.—(BUSINESS WIRE)—November 1, 2006—PRIMUS Telecommunications Group, Incorporated (OTCBB: PRTL), an integrated communications services provider, today announced its results for the quarter ended September 30, 2006.

#### **Continued Sequential Quarterly Improvement in Operating Results**

- Revenue from Broadband, Local, Wireless and VOIP reaches \$35 Million
- SG&A Expense Flat Despite Increased Advertising
- \$17 Million Adjusted EBITDA
- \$10 Million Income From Operations

PRIMUS reported third quarter 2006 net revenue of \$248 million, down from \$252 million in the prior quarter and \$290 million in the third quarter 2005. The Company reported net income for the quarter of \$0.1 million, compared to a net loss of (\$220) million in the prior quarter and a net loss of (\$51) million in the third quarter 2005. As a result, the Company reported basic and diluted income per common share of \$0.00 in the third quarter 2006, as compared to a basic and diluted loss per common share of (\$0.51) in the year-ago quarter.

"We are pleased to report the fourth consecutive quarter of steady improvement in our recurring Adjusted EBITDA trajectory," said K. Paul Singh, Chairman and Chief Executive Officer of PRIMUS. "Our improved performance is driven by continuing implementation of our previously announced strategy of maximizing cash flow from operations by driving down costs while focusing our available resources on high margin products and services.

"Execution of this strategy has resulted in the continued shedding of low margin retail revenue and its associated costs, while continued growth in new services and other high margin products has resulted in improved operating margins. That progress, together with aggressive management of SG&A expense, has enabled us to increase Adjusted EBITDA.

"Our performance in recent quarters has re-established a stable base of EBITDA generation from operations. While such progress is encouraging, we must build on this success by continuing to increase the margin contribution from new products and by reducing our interest expense in order to generate adequate levels of cash flow to realize the full growth potential of PRIMUS and meet our future debt maturity obligations," Singh stated

"We are actively pursuing initiatives to become Free Cash Flow breakeven on an operating basis through a combination of improved EBITDA performance and reduced interest expense," Singh added.

The Company's improved operating performance has resulted from continued execution of the four-pronged PRIMUS Action Plan:

- **Prioritize revenue growth in new services, while concentrating available resources for optimum effectiveness** Revenue from broadband, local, wireless and VOIP initiatives grew to \$35 million in the quarter, an increase of 35% from the third quarter 2005. In addition to consistent quarterly revenue growth from new services, profitability from these services is also increasing, providing clear support for the Company's Action Plan.
- Enhance margins by increasing scale on the new initiatives, adding broadband infrastructure in high density locations and migrating customers onto the PRIMUS network PRIMUS now has over 183,000 DSL customers in Australia and Canada. The Australian and Canadian DSLAM networks are comprised of 181 and 65 nodes, respectively. There are now over 88,000 services (local and broadband) provisioned directly on the Company's DSLAM facilities in Australia and Canada. Margins from these on-net services are almost double those of off-net services. To capitalize on the recent completion of the Canadian DSLAM network, the Company elected to increase advertising to accelerate growth in on-net services.
- **Continue to drive down expenses through aggressive cost controls** After four consecutive quarters of reduced SG&A expense, the Company reported a third quarter total of \$72 million, essentially flat with the prior quarter despite a \$1 million increase in advertising, but down over \$20 million from the prior year quarter. Primus's aggressive expense reduction efforts have also focused on a range of cost of revenue reductions in the current quarter and such efforts are continuing. Additionally, the Australian regulatory commission issued an Interim Determination Letter lowering charges for on-net local loop services paid to Telstra, which is one of the regulatory matters currently under review. If this interim ruling is affirmed, it is estimated that PRIMUS's annual expense for these services will be reduced by approximately \$2 million.
- Strengthen the balance sheet opportunistically through potential deleveraging and equity capital infusion During the first three quarters of 2006 Primus successfully: (1) exchanged \$27 million principal amount of the 5.75% Convertible Subordinated Debentures due 2007 for \$27 million of newly created Step-Up Convertible Debentures due 2009; (2) exchanged \$3 million principal amount of its 12.75% Senior Notes for 1.8 million shares of common stock; (3) exchanged \$32 million principal amount of 5% Exchangeable Senior Notes for \$55 million principal amount of 3.75% Convertible Senior Notes due 2010; (4) issued \$24 million principal amount of 5% Exchangeable

Senior Notes for \$18 million in cash (net of issuance costs); (5) raised \$13 million cash proceeds from the sale of its Indian subsidiary; and (6) sold \$5 million of newly issued common stock to a private investor. To attain the targeted levels of Free Cash Flow it is imperative that substantial further progress be made in reducing overall debt and interest expenses – an area that is a priority.

#### Third Quarter 2006 Financial Results

The Company sold its India-based operations at the end of the second quarter 2006. From an accounting perspective, the sale has been treated as a "discontinued operation" and, therefore, those operating results are excluded from the individual line items of the statement of operations in all prior period results, and the income is shown as a separate line item on the statement of operations.

Third quarter 2006 revenue was \$248 million, down 2% sequentially from \$252 million in the prior quarter and down 15% from \$290 million in the third quarter 2005. "The \$4 million sequential revenue decline was driven largely by a \$4 million reduction in low-margin prepaid services revenue, representing the continued shedding of unprofitable revenue as part of our previously announced restructuring of the prepaid business. The balance of the sequential revenue decline was comprised of a \$2 million as a result of the weakening United States dollar," said Thomas R. Kloster, Chief Financial Officer of PRIMUS. "While we are pleased by the continued growth of our high margin initiatives such as broadband, local, wireless and VOIP services — which generated \$35 million of revenue and improved margins in the third quarter 2006 — we need to accelerate this growth in order to compensate fully for the margin loss from the revenue decline in legacy services"

Net revenue from data/Internet and VOIP services was \$73 million (29% of total net revenue for the quarter), up slightly from the prior quarter. Geographic revenue mix changed modestly with 20% coming from the United States, 28% from Canada, 21% from Europe and 31% from Asia-Pacific. The mix of net revenue was 78% retail (52% residential and 26% business) and 22% wholesale.

SG&A expense was \$72 million (29.3% of net revenue), consistent with \$72 million in the prior quarter (28.7% of net revenue) and down from \$93 million (32.0% of net revenue) in the third quarter 2005. As compared to the prior quarter, advertising expense increased by \$1 million and the Company incurred a \$1 million expense for European administrative taxes. These increases were offset by continued declines in commission expense primarily related to the prepaid services revenue decline.

Income from operations was \$10 million in the third quarter 2006 versus a loss of (\$228) million (including a \$223 million non-cash asset impairment write-down and loss on sale or disposal of assets, and a \$4 million non-cash expense related to the restructuring of the prepaid services business) in the prior quarter and a loss of (\$34) million in the third quarter 2005. The prior

quarter's asset impairment write-down reduced the level of depreciation and amortization expense to \$7 million during the third quarter 2006 from \$17 million in the prior quarter.

Adjusted EBITDA of \$16.6 million, as calculated in the attached schedules, compares with \$11.5 million in the prior quarter (which included a \$4.1 million non-cash prepaid services business restructuring charge) and \$1.1 million in the third quarter 2005.

Interest expense for the third quarter 2006 was \$13 million, down from \$14 million in both the prior and year-ago quarters.

Net income was \$0.1 million for the quarter (including a \$4 million net gain on foreign currency transactions) compared to a net loss of (\$220) million (including a \$223 million asset impairment write-down and loss on sale or disposal of assets, \$7 million of income from sale of discontinued operations, a \$5 million gain on early extinguishment of debt, a \$7 million net gain from foreign currency transactions and a \$4 million non-cash expense related to restructuring the prepaid services business) in the prior quarter and a net loss of (\$51) million (including a \$13 million loss on disposal of assets, a \$4 million loss on early extinguishment of debt and a \$2 million net gain from foreign currency transactions) in the third quarter 2005.

Basic and Diluted Income Per Common Share was \$0.00 for the third quarter 2006, compared to Basic and Diluted Loss Per Common Share of (\$1.93) for the second quarter 2006 and Basic and Diluted Loss Per Common Share of (\$0.51) in the year-ago quarter.

#### Liquidity and Capital Resources

PRIMUS ended the third quarter 2006 with a cash balance of \$80 million, including \$9 million of restricted funds, as compared to \$96 million, including \$8 million of restricted funds, as of June 30, 2006. For the quarter, a net \$6 million in cash was used for operating activities. This total reflects \$23 million in cash used in operating activities (including \$16 million in cash interest payments, \$2 million for tax payments, \$2 million for fees related to the issuance of the 5% Exchangeable Senior Notes in the second quarter, \$1 million being transferred to restricted cash and \$2 million for working capital), partially offset by \$17 million of Adjusted EBITDA. In addition, \$8 million of cash was used for capital expenditures and \$2 million for scheduled principal reductions on debt obligations.

Free Cash Flow for the third quarter 2006, as calculated in the attached schedules, was negative \$14 million as compared to negative \$1 million in the prior quarter and a negative \$33 million in the third quarter 2005. The first and third quarters have higher cash interest payments based on the timing of debt interest due dates.

The \$71 million unrestricted cash balance as of September 30, 2006 is expected to remain relatively stable as of December 31, 2006. However, first quarter 2007 scheduled principal maturities of \$23 million of the 5.75% Convertible Subordinated Debentures and \$8 million for a vendor financing will result in a significant decrease in unrestricted cash levels during the first quarter of 2007. As a result, Primus's highest management priority is to explore potential means to reduce the cash outflow in the first quarter of 2007.

The principal amount of PRIMUS's long-term debt obligations as of September 30, 2006 were \$641 million, down from \$643 million at June 30, 2006.

The Company and/or its subsidiaries will evaluate and determine on a continuing basis, depending upon market conditions and the outcome of events and uncertainties described within any "forward-looking statement" descriptions in this release and its SEC filings, the most efficient use of the Company's capital and resources, including investment in the Company's network, systems, and new product initiatives, purchasing, refinancing, exchanging, tendering for or retiring certain of the Company's outstanding debt securities in privately negotiated transactions, open market transactions or by other direct or indirect means or purchasing it's equity in the open market to the extent permitted by existing covenants.

The management of PRIMUS Telecommunications Group, Incorporated will conduct a conference call and Web cast for analysts and investors to discuss third quarter 2006 results on November 1, 2006, at 5:00 PM Eastern. Participants should dial 866-256-9295 (domestic) or 703-639-1214 (international) for telephone access or go to <a href="http://www.primustel.com">www.primustel.com</a> for Web cast access about ten minutes prior to the scheduled start-time. Replay information will be available following the conclusion of the live broadcasts on the Company's Web site.

PRIMUS Telecommunications Group, Incorporated (OTCBB: PRTL) is an integrated communications services provider offering international and domestic voice, voice-over-Internet protocol (VOIP), Internet, wireless, data and hosting services to business and residential retail customers and other carriers located primarily in the United States, Canada, Australia, the United Kingdom and western Europe. PRIMUS provides services over its global network of owned and leased transmission facilities, including approximately 350 points-of-presence (POPs) throughout the world, ownership interests in undersea fiber optic cable systems, 16 carrier-grade international gateway and domestic switches, and a variety of operating relationships that allow it to deliver traffic worldwide. Founded in 1994, PRIMUS is based in McLean, Virginia.

\* \* \*

Statements in this press release concerning revenue levels (including the amount, timing and effects of contribution from new initiatives, prepaid services strategies, the potential decline in low-margin revenue), VOIP, broadband and wireline growth prospects, rates of decline in core long distance voice and dial-up ISP businesses, strategies, investment requirements, margins, future Adjusted EBITDA and free cash flow and cash sufficiency levels, financing/delevering plans, the timing, extent and effectiveness of cost reduction programs, debt restructuring programs and potential sale of assets and/or minority equity interests in operating subsidiaries, future results, the pace and cost of customer migration onto the Company's networks, the telecommunications market environment, the effectiveness and profitability of new initiatives and prepaid service offerings, selling, general and administrative expense, capital expenditures (including the DSL network deployment in Australia and Canada), working capital, changes in competitive circumstances (including pricing actions and regulatory rulings) and growth constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of

the Securities Exchange Act of 1934. Such statements are based on current expectations, and are not strictly historical statements. Factors and risks that could cause actual results or circumstances to differ materially from those set forth or contemplated in forward-looking statements include, without limitation: changes in business conditions; failure to realize future growth, including future growth related to new product and service initiatives and prepaid service strategies; competitive market strategies including product bundling by competitors; new product initiatives; fluctuations in the exchange rates of currencies, particularly any strengthening of the United States dollar relative to foreign currencies of the countries where we conduct our foreign operations; adverse interest rate developments; faster than expected declines in core long distance voice and dial-up ISP businesses; fluctuations in prevailing trade credit terms or revenues due to the adverse impact of, among other things, further telecommunications carrier bankruptcies or adverse bankruptcy related developments affecting our large carrier customers; the possible inability to raise additional capital or refinance indebtedness when needed, or at all; changes in the telecommunications or Internet industry; adverse tax rulings from applicable taxing authorities; our failure to reestablish or increase prepaid service revenue on a profitable basis; broadband, Internet, VOIP, local, wireless and telecommunications competition; changes in financial, capital market and economic conditions; changes in service offerings or business strategies; difficulty in attracting and retaining customers; difficulty in providing VOIP services or new local, wireless or broadband services; adverse regulatory rulings or changes in the regulatory schemes or requirements and regulatory enforcement in the markets in which we operate and uncertainty regarding the nature and degree of regulation relating to certain services such as VOIP; restrictions on our ability to follow certain strategies or complete certain transactions as a result of our capital structure or debt covenants; the delisting of the Company's common stock from trading on NASDAQ's Capital Market; adverse impact arising out of or as a consequence of the Company's external auditor's opinion including a matter of emphasis paragraph for a going concern; risks associated with our limited DSL, Internet, VOIP, local, wireless and Web hosting experience and expertise; risks and costs associated with migrating customers, including reliance on the cooperation of incumbent carriers; entry into developing markets; the possible inability to hire and/or retain qualified sales, technical and other personnel, and to manage growth; risks associated with international operations; dependence on effective information systems; dependence on third parties to enable us to expand and manage our global network and operations and to provide local, wireless and broadband services as well as to migrate customers; dependence on the implementation and performance of our global asynchronous transfer mode + Internet protocol communications network; and the outbreak or escalation of hostilities or terrorist acts and adverse geopolitical developments. As such, actual results or circumstances may vary materially from such forwardlooking statements or expectations. Readers are also cautioned not to place undue reliance on these forward-looking statements which speak only as of the date these statements were made. We are not necessarily obligated to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You are advised, however, to consult the discussion of risks and uncertainties under "Management's Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and Capital Resources-Short and Long-Term Liquidity Considerations and Risks"; and "-Special Note Regarding Forward-Looking Statements" contained in our annual report on Form 10-K and quarterly reports on Form 10-Q, as filed with the Securities and Exchange Commission.

This release includes certain non-GAAP financial measures as defined under SEC rules. As required by SEC rules, we have provided a reconciliation of these measures to the most directly comparable GAAP measures, which is contained in the tables to this release and on our website at <u>www.primustel.com</u>. Additionally, information regarding the purpose and use for these non-GAAP financial measures is set forth with this press release in our Current Report on Form 8-K filed with the SEC on November 1, 2006, and available on our website.

#### For more information:

John DePodesta Executive Vice President Primus Telecommunications Group, Incorporated 703 748-8050 ir@primustel.com

### PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts) (unaudited)

	Three Months Ended September 30, 2006 2005		Nine Months Ended September 30, 2006 2005	
NET REVENUE	\$247,702	\$290,430	\$ 769,557	\$ 892,055
OPERATING EXPENSES				
Cost of revenue (exclusive of depreciation shown below)	158,845	196,488	506,502	592,599
Selling, general and administrative	72,484	92,817	221,455	295,895
Depreciation and amortization	7,003	21,866	41,126	66,001
(Gain) loss on sale or disposal of assets	(205)	12,772	14,302	13,350
Asset impairment write-down		_	209,248	_
Total operating expenses	238,127	323,943	992,633	967,845
INCOME (LOSS) FROM OPERATIONS	9,575	(33,513)	(223,076)	(75,790)
INTEREST EXPENSE	(13,200)	(13,551)	(40,682)	(39,572)
ACCRETION ON DEBT DISCOUNT	222		(1,344)	
CHANGE IN FAIR VALUE OF DERIVATIVES EMBEDDED WITHIN CONVERTIBLE DEBT			5,373	
GAIN (LOSS) ON EARLY EXTINGUISHMENT OF DEBT	—	(4,160)	7,409	(5,865)
INTEREST AND OTHER INCOME	846	780	3,411	2,112
FOREIGN CURRENCY TRANSACTION GAIN (LOSS)	3,896	1,974	8,520	(4,379)
INCOME (LOSS) BEFORE INCOME TAXES	1,339	(48,470)	(240,389)	(123,494)
INCOME TAX EXPENSE	(1,218)	(2,779)	(3,696)	(7,684)
INCOME (LOSS) FROM CONTINUING OPERATIONS	121	(51,249)	(244,085)	(131,178)
INCOME FROM DISCONTINUED INDIA OPERATIONS, net of tax	_	602	1,139	1,715
INCOME FROM SALE OF DISCONTINUED INDIA OPERATIONS, net of tax			7,415	
NET INCOME (LOSS)	\$ 121	\$ (50,647)	\$(235,531)	\$(129,463)
BASIC AND DILUTED INCOME (LOSS) PER COMMON SHARE:				
Loss from continuing operations	\$ 0.00	\$ (0.52)	\$ (2.18)	\$ (1.41)
Income from discontinued India operations	_	0.01		0.02
Income from sale of discontinued India operations	—		0.07	
Net loss	\$ 0.00	\$ (0.51)	\$ (2.11)	\$ (1.39)
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:				
Basic	113,844	98,640	111,866	93,035
Diluted	160,779	98,640	111,866	93,035

## PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED CONSOLIDATED CONDENSED BALANCE SHEET

(in thousands)

(unaudited)

	Sept	ember 30, 2006
Cash and cash equivalents	\$	70,828
Accounts receivable, net		119,419
Other current assets		25,901
TOTAL CURRENT ASSETS		216,148
Restricted cash		9,313
Property and equipment, net		108,539
Intangible assets, net		38,282
Other assets		29,861
TOTAL ASSETS	\$	402,143
Accounts payable	\$	75,556
Accrued interconnection costs		50,379
Accrued expenses and other current liabilities		67,907
Accrued income taxes		17,379
Accrued interest		8,936
Current portion of long-term obligations		41,421
TOTAL CURRENT LIABILITIES		261,578
Non-current portion of long-term obligations		605,520
Other liabilities		1,376
TOTAL LIABILITIES	_	868,474
		000,474
Stockholders' deficit		(466,331)
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$	402,143

## PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA (in thousands)

(unaudited)

	Three Months Ended		
	September 30, 2006	June 30, 2006	September 30, 2005
NET INCOME (LOSS)	\$ 121	\$(219,954)	\$ (50,647
Share-based compensation expense	246	122	
Depreciation and amortization	7,003	16,525	21,866
(Gain) loss on sale or disposal of assets	(205)	13,495	12,772
Asset impairment write-down		209,248	
Interest expense	13,200	13,804	13,551
Accretion on debt discount	(222)	1,174	—
Income tax expense	1,218	1,229	2,779
(Gain) loss on early extinguishment of debt	—	(4,796)	4,160
Foreign currency transaction (gain) loss	(3,896)	(6,636)	(1,974
Change in fair value of derivatives embedded within convertible debt		(2,850)	
Interest and other income	(846)	(1,997)	(780
Income from discontinued India operations, net of tax		(492)	(602
Income from sale of discontinued India operations, net of tax		(7,415)	
ADJUSTED EBITDA	\$ 16,619	\$ 11,457	\$ 1,125

### PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED RECONCILIATION OF DILUTED INCOME (LOSS) PER COMMON SHARE TO ADJUSTED DILUTED INCOME (LOSS) PER COMMON SHARE

(in thousands, except per share amounts) (unaudited)

	T	Three Months Ended		
	September 30, 2006	June 30, 2006	September 30, 2005	
NET INCOME (LOSS)	\$ 121	\$(219,954)	\$(50,647)	
Add:				
(Gain) loss on sale or disposal of assets	(205)	13,495	12,772	
Asset impairment write-down	—	209,248		
(Gain) loss on early extinguishment of debt	—	(4,796)	4,160	
Foreign currency transaction (gain) loss	(3,896)	(6,636)	(1,974)	
Income from discontinued India operations, net of tax	—	(492)	(602)	
Income from sale of discontinued India operations, net of tax		(7,415)		
ADJUSTED NET INCOME (LOSS)	\$ (3,980)	\$ (16,550)	\$(36,291)	
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING				
BASIC	113,844	113,809	98,640	
DILUTED	113,844	113,809	98,640	
ADJUSTED LOSS PER COMMON SHARE				
BASIC	\$ (0.03)	\$ (0.15)	\$ (0.37)	
DILUTED	\$ (0.03)	\$ (0.15)	\$ (0.37)	

## PRIMUS TELECOMMUNICATIONS GROUP, INCORPORATED RECONCILIATION OF NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES TO FREE CASH FLOW

(in thousands) (unaudited)

	Three Months Ended		
	September 30, 2006	June 30, 2006	September 30, 2005
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ (5,873)	\$ 5,823	\$ (20,831)
Net cash used in purchase of property and equipment	(7,806)	(6,731)	(12,325)
FREE CASH FLOW	\$ (13,679)	\$ (908)	\$ (33,156)