

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities and Exchange Act of 1934

Date of Report (Date of earliest event reported): January 26, 2017

**HC2 HOLDINGS, INC.**

**Delaware**

(State or other jurisdiction of incorporation)

**001-35210**

(Commission File Number)

**54-1708481**

(IRS Employer Identification No.)

**450 Park Avenue, 30th Floor  
New York, NY**

(Address of principal executive offices)

**10022**

(Zip Code)

**(703) 865-0700**

(Registrant's telephone number, including area code)

**Not Applicable**

**(Former name or former address, if changed since last report.)**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01 Regulation FD Disclosure.**

On January 26, 2017, HC2 Holdings, Inc. (the “Company” or “HC2”) announced that it priced an offering of \$55 million aggregate principal amount of its 11.000% Senior Secured Notes due 2019 (the “Notes”) at an issue price of 100.000% plus accrued interest from December 1, 2016 the (“Notes Offering”). A copy of the press release is furnished with this Current Report on Form 8-K as Exhibit 99.1 and is incorporated herein by reference.

The Company entered into a Purchase Agreement (the “Purchase Agreement”) with Jefferies LLC, the initial purchaser named therein (the “Initial Purchaser”). Pursuant to the Purchase Agreement, the Initial Purchaser has agreed to purchase, and the Company has agreed to sell, \$55 million aggregate principal amount of the Company’s Notes. The Purchase Agreement contains representations and warranties, covenants and closing conditions that are customary for transactions of this type. The Company intends to use the net proceeds of the issuance of the Notes to refinance the 11.000% Senior Secured Bridge Note due 2019 issued by HC2 Holdings 2, Inc. (“HC2 2”), for working capital for the Company and its subsidiaries and for general corporate purposes, including the financing of potential future acquisitions and investments. The offering is expected to close on January 31, 2017, subject to certain closing conditions. The Notes are to be issued under the same indenture as, and will constitute part of a single class of securities with, the Company’s existing 11.000% Senior Secured Notes due 2019.

The Notes will be offered solely by means of a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended (the “Securities Act”), and to certain persons in offshore transactions pursuant to Regulation S under the Securities Act. The Notes to be issued in this offering have not been and will not be registered under the Securities Act and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act. This Current Report on Form 8-K does not constitute an offer to sell or the solicitation of an offer to buy any security and shall not constitute an offer, solicitation or sale of any security in any jurisdiction in which such offering, solicitation or sale would be unlawful. This Current Report on Form 8- K contains information about pending transactions, and there can be no assurance that these transactions will be completed.

In connection with the Notes Offering, HC2 is providing investors with certain financial and other information of HC2, which HC2 is furnishing with this report. This information, which has not been previously reported, is excerpted from a final offering memorandum that is being disseminated in connection with the Notes Offering, as outlined below.

<u>Information</u>	<u>Furnished as Exhibit</u>
Unaudited Pro Forma and Historical Condensed Combined Financial Statements	99.2

This Current Report on Form 8-K does not constitute an offer to sell or the solicitation of an offer to buy any security and shall not constitute an offer, solicitation or sale of any security in any jurisdiction in which such offering, solicitation or sale would be unlawful.

This information shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, and shall not be deemed to be incorporated by reference into any of the Company’s filings under the Securities Act or the Exchange Act, whether made before or after the date hereof and regardless of any general incorporation language in such filings, except to the extent expressly set forth by specific reference in such a filing.

**Forward Looking Statements**

This Current Report on Form 8-K, including Exhibits 99.1 and 99.2, contains forward-looking statements. Actual results, events or developments may differ materially from those anticipated or discussed in any forward-looking statement. These statements are subject to risks, uncertainties and other factors, as discussed further in the press release attached hereto as Exhibit 99.1.

**Item 9.01 Financial Statements and Exhibits.**

d) Exhibits

<b>Exhibit Number</b>	<b>Description</b>
99.1	Press release dated January 26, 2017 titled “HC2 Holdings Announces Pricing of \$55 Million Senior Secured Notes Offering”
99.2	Unaudited Pro Forma Condensed Consolidated Financial Statements of HC2 Holdings, Inc.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 31, 2017

HC2 Holdings, Inc.

By: /s/ Paul L. Robinson  
Paul L. Robinson  
Chief Legal Officer and Corporate Secretary

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## EXHIBIT INDEX

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FOR IMMEDIATE RELEASE

**HC2 Holdings Announces Pricing of \$55 Million Senior Secured Notes Offering**

*Net Proceeds to Refinance Senior Secured Bridge Note  
and for Working Capital and General Corporate Purposes*

**New York, January 26, 2017 (GlobeNewswire)** - HC2 Holdings, Inc. ("HC2") (NYSE MKT: HCHC), a diversified holding company, announced today the pricing of \$55 million aggregate principal amount of 11.000% Senior Secured Notes due 2019 (the "Notes"), representing an upsize from a previously announced proposed offering of \$45 million aggregate principal amount. The Company expects to use the net proceeds from the issuance of the Notes to refinance the 11.000% Senior Secured Bridge Note due 2019 (the "Bridge Note") issued by HC2 Holdings 2, Inc. ("HC2 2"), for working capital for the Company and its subsidiaries and for general corporate purposes, including the financing of potential future acquisitions and investments. The Notes are to be issued at an issue price of 100.000% plus accrued interest from December 1, 2016. The offering is expected to close on January 31, 2017, subject to certain closing conditions.

The net proceeds of the issuance of the Bridge Note were used by HC2 2 to purchase convertible debt of ANG Holdings, Inc. ("ANG"), which is 49.9% owned by HC2, and for general corporate purposes. ANG used such cash proceeds, together with available capacity under its existing credit facilities, to fund the acquisition of Questar Fueling Company and Constellation CNG, LLC, in two separate transactions, which closed on December 16, 2016 and December 20, 2016, respectively.

The Notes will be issued under the same indenture as, and will constitute part of a single class of securities with, the Company's existing 11.000% Senior Secured Notes due 2019 (the "Existing Notes") previously issued. The Notes will be issued under the same CUSIP numbers as, and trade together with, the Existing Notes, except that the notes issued in offshore transactions under Regulation S shall be issued and maintained under a temporary CUSIP number during a 40-day distribution compliance period commencing on the issue date.

The offering will be made solely by means of a private placement to Qualified Institutional Buyers pursuant to Rule 144A under the Securities Act of 1933, as amended (the "Securities Act"), and to certain persons in offshore transactions pursuant to Regulation S under the Securities Act.

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The Notes have not been and will not be registered under the Securities Act and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act.

This press release does not constitute an offer to sell or the solicitation of an offer to buy any security and shall not constitute an offer, solicitation or sale of any security in any jurisdiction in which such offering, solicitation or sale would be unlawful.

## **About HC2**

HC2 Holdings, Inc. is a publicly traded (NYSE MKT: HCHC) diversified holding company, which seeks opportunities to acquire and grow businesses that can generate long-term sustainable free cash flow and attractive returns in order to maximize value for all stakeholders. HC2 has a diverse array of operating subsidiaries across seven reportable segments, including Manufacturing, Marine Services, Utilities, Telecommunications, Life Sciences, Insurance and Other. HC2's largest operating subsidiaries include DBM Global Inc., a family of companies providing fully integrated structural and steel construction services, and Global Marine Systems Limited, a leading provider of engineering and underwater services on submarine cables. Founded in 1994, HC2 is headquartered in New York, New York.

## **Cautionary Statement Regarding Forward Looking Statements**

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995: This release contains, and certain oral statements made by our representatives from time to time may contain, forward-looking statements, including statements regarding the commencement or completion of the offering. Generally, forward-looking statements include information describing the offering and other actions, events, results, strategies and expectations and are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions. The forward-looking statements in this press release include, without limitation, statements regarding our expectation regarding building shareholder value. Such statements are based on the beliefs and assumptions of HC2's management and the management of HC2's subsidiaries and portfolio companies. The Company believes these judgments are reasonable, but you should understand that these statements are not guarantees of performance or results, and the Company's actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of important factors, both positive and negative, that may be revised or supplemented in subsequent reports on Forms 10-K, 10-Q and 8-K. Such important factors include, without limitation, the ability of our subsidiaries (including, target businesses following their acquisition) to generate sufficient net income and cash flows to make upstream cash distributions, capital market conditions, our and our subsidiaries' ability to identify any suitable future acquisition opportunities, efficiencies/cost avoidance, cost savings, income and margins, growth, economies of scale, combined operations, future economic performance, conditions to, and the timetable for, completing the integration of financial reporting of acquired or target businesses with HC2 or the applicable subsidiary of HC2, completing future acquisitions and dispositions, litigation, potential and contingent liabilities, management's plans, changes in regulations and taxes.

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These risks and other important factors discussed under the caption “Risk Factors” in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (“SEC”), and our other reports filed with the SEC could cause actual results to differ materially from those indicated by the forward-looking statements made in this press release.

You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to HC2 or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and HC2 undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

For information on HC2 Holdings, Inc., please contact:

Andrew G. Backman  
Managing Director  
Investor Relations & Public Relations  
[abackman@hc2.com](mailto:abackman@hc2.com)  
212-339-5836

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**UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS**

The following unaudited pro forma condensed combined financial statements are presented to illustrate the effect of the Company's acquisition of the Insurance Companies and the other transactions described below on its historical operating results.

The following unaudited pro forma condensed combined financial statements have been prepared to give effect to the offerings of the existing notes and the new notes and the use of proceeds therefrom, along with, in the case of the unaudited pro forma condensed combined statement of operations for the year ended December 31, 2016, our acquisition of the Insurance Companies. The unaudited pro forma condensed combined balance sheet as of September 30, 2016 gives effect to the offering of the new notes and the use of proceeds therefrom as if they had occurred on September 30, 2016. The unaudited pro forma condensed combined balance sheet is derived from the historical financial statements of HC2 incorporated by reference into this offering memorandum.

The following unaudited pro forma condensed combined statement of operations for the year ended December 31, 2015 gives effect to the offerings of the existing notes and the new notes and the use of proceeds therefrom, along with our acquisition of the Insurance Companies, as if they had occurred on January 1, 2015. The unaudited pro forma condensed combined statement of operations for the year ended December 31, 2015 is derived from the audited historical financial statements of HC2 as of and for the year ended December 31, 2015 and the unaudited historical financial statements of the Insurance Companies as of and for the nine months ended September 30, 2015 and the stub period from October 1, 2015 to December 23, 2015. The unaudited historical financial statements of the Insurance Companies as of and for the period from October 1, 2015 to December 23, 2015 are not included or incorporated by reference into this offering memorandum. The Company completed the acquisition of the Insurance Companies on December 24, 2015, and financial information of the Insurance Companies subsequent to such acquisition date was included in the historical financial statements of the Company for the year ended December 31, 2015 and the nine months ended September 30, 2016.

The summary unaudited pro forma condensed consolidated statement of operations for the nine months ended September 30, 2016 gives effect to the offerings of the existing notes and the new notes and the use of proceeds therefrom as if they had occurred on January 1, 2015. The summary unaudited pro forma condensed combined statement of operations for the nine months ended September 30, 2016 is derived from the unaudited historical financial statements of HC2 as of and for the nine months ended September 30, 2016.

The unaudited pro forma condensed combined financial statements should be read in conjunction with the consolidated financial statements of HC2, including the notes thereto, and "Management Discussion and Analysis of Financial Condition and Results of Operations," incorporated by reference into this offering memorandum.

The unaudited pro forma combined financial information has been prepared by HC2's management in accordance with Article 11 of Regulation S-X for illustrative purposes only and is not necessarily indicative of the combined financial position or results of operations that would have been realized had the Transactions been completed as of the dates indicated, nor is it meant to be indicative of any anticipated combined financial position or future results of operations that HC2 will experience following completion of the Transactions. In addition, the accompanying unaudited pro forma combined statements of operations do not include any pro forma adjustments to reflect expected cost savings or restructuring actions which may be achievable or the impact of any non-recurring activity and one-time, transaction-related costs.

The historical consolidated financial statements have been adjusted to reflect factually supportable items that are directly attributable to the Transactions and, with respect to the unaudited pro forma condensed combined statements of operations, are not expected to have a continuing impact on the results of operations of the combined company.

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**HC2 HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET**  
As of September 30, 2016

	<u>HC2</u>	<u>Financing Adjustments</u>	<u>Ref</u>	<u>Pro Forma Total</u>
<b>Assets</b>				
Investments:				
Fixed maturity securities, available-for-sale at fair value	\$ 1,331,677	\$ —		\$ 1,331,677
Equity securities, available-for-sale at fair value	56,506	—		56,506
Mortgage loans	8,939	—		8,939
Policy loans	18,228	—		18,228
Other invested assets	60,870	—		60,870
Total investments	<u>1,476,220</u>	<u>—</u>		<u>1,476,220</u>
Cash and cash equivalents	121,321	50,979	(4a)	172,300
Restricted cash	791	—		791
Accounts receivable, net	272,738	—		272,738
Cost and recognized earnings in excess of billings on uncompleted contracts	17,091	—		17,091
Inventory	8,973	—		8,973
Recoverable from reinsurers	525,599	—		525,599
Accrued investment income	15,751	—		15,751
Deferred tax asset	43,555	—		43,555
Property, plant and equipment, net	244,176	—		244,176
Goodwill	86,025	—		86,025
Intangibles, net	39,144	—		39,144
Other assets	35,520	—		35,520
Assets held for sale	1,093	—		1,093
Total assets	<u>\$ 2,887,997</u>	<u>\$ 50,979</u>		<u>\$ 2,938,976</u>
<b>Liabilities, temporary equity and stockholders' equity</b>				
Life, accident and health reserves	1,637,501	—		1,637,501
Annuity reserves	254,250	—		254,250
Value of business acquired	48,512	—		48,512
Accounts payable and other current liabilities	232,149	—		232,149
Billings in excess of costs and recognized earnings on uncompleted contracts	51,241	—		51,241
Deferred tax liability	12,807	—		12,807
Long-term obligations	396,688	50,979	(4a)	447,667
Pension liability	20,744	—		20,744
Other liabilities	12,042	—		12,042
Total liabilities	<u>2,665,934</u>	<u>50,979</u>		<u>2,716,913</u>
Commitments and contingencies				
Temporary equity:				
Preferred stock	41,659	—		41,659
Redeemable noncontrolling interest	1,993	—		1,993
Total temporary equity	<u>43,652</u>	<u>—</u>		<u>43,652</u>
Stockholders' equity:				
Common stock	38	—		38
Additional paid-in capital	228,842	—		228,842
Accumulated deficit	(112,814)	—		(112,814)
Treasury stock, at cost	(1,262)	—		(1,262)
Accumulated other comprehensive gain	37,221	—		37,221
Total HC2 Holdings, Inc. stockholders' equity before noncontrolling interest	<u>152,025</u>	<u>—</u>		<u>152,025</u>
Noncontrolling interest	26,386	—		26,386
Total stockholders' equity	<u>178,411</u>	<u>—</u>		<u>178,411</u>
Total liabilities and stockholders' equity	<u>\$ 2,887,997</u>	<u>\$ 50,979</u>		<u>\$ 2,938,976</u>

(in thousands)

See accompanying notes to unaudited pro forma condensed combined financial statements.

**HC2 HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS**  
**For the Nine Months ended September 30, 2016**

	<u>HC2</u>	<u>Financing Adjustments</u>	<u>Ref</u>	<u>Pro Forma Total</u>
Services revenue	\$ 624,545	\$ —		\$ 624,545
Sales revenue	379,729	—		379,729
Life, accident and health earned premiums, net	59,939	—		59,939
Net investment income	42,585	—		42,585
Net realized losses on investments	<u>(2,677)</u>	<u>—</u>		<u>(2,677)</u>
Net revenue	1,104,121	—		1,104,121
<b>Operating expenses</b>				
Cost of revenue - services	583,942	—		583,942
Cost of revenue - sales	308,951	—		308,951
Policy benefits, changes in reserves, and commissions	92,784	—		92,784
Selling, general and administrative	107,493	—		107,493
Depreciation and amortization	18,163	—		18,163
(Gain) loss on sale or disposal of assets	(973)	—		(973)
Lease termination costs	179	—		179
Total operating expenses	<u>1,110,539</u>	<u>—</u>		<u>1,110,539</u>
Income (loss) from operations	(6,418)	—		(6,418)
Interest expense	(31,614)	(4,770)	(5a)	(36,384)
Other income (expense), net	(4,220)	—		(4,220)
Income from equity investees	<u>3,153</u>	<u>—</u>		<u>3,153</u>
Loss from continuing operations before income taxes	(39,099)	(4,770)		(43,869)
Income tax benefit	<u>3,649</u>	<u>1,722</u>	(5b)	<u>5,371</u>
Income (loss) from continuing operations	(35,450)	(3,048)		(38,498)
Less: Net income attributable to noncontrolling interest and redeemable noncontrolling interest	<u>2,365</u>	<u>—</u>		<u>2,365</u>
Income (loss) from continuing operations attributable to HC2 Holdings, Inc	(33,085)	(3,048)		(36,133)
Less: Preferred stock and deemed dividends	<u>5,061</u>	<u>—</u>		<u>5,061</u>
Net loss attributable to common stock and participating preferred stockholders	<u>\$ (38,146)</u>	<u>\$ (3,048)</u>		<u>\$ (41,194)</u>
<b>Net loss attributable to common stock and participating preferred stockholders</b>				
Basic loss per common share	<u>\$ (1.07)</u>			<u>\$ (1.15)</u>
Diluted loss per common share	<u>\$ (1.07)</u>			<u>\$ (1.15)</u>
<b>Weighted average common shares outstanding:</b>				
Basic	<u>35,808</u>			<u>35,808</u>
Diluted	<u>35,808</u>			<u>35,808</u>

(in thousands, except per share data amounts)

See accompanying notes to unaudited pro forma condensed combined financial statements.

**HC2 HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS**  
For the year ended December 31, 2015

	<u>UTA &amp; CGI</u>							
	<u>HC2</u>	<u>Nine months ended 9/30/2015</u>	<u>10/1/15 to 12/24/2015</u>	<u>Pro Forma Adjustments</u>	<u>Ref.</u>	<u>Financing Adjustments</u>	<u>Ref.</u>	<u>Pro Forma Total</u>
Services revenue	\$ 595,280	\$ —	\$ —	\$ —		\$ —		\$ 595,280
Sales revenue	522,661	—	—	—		—		522,661
Life, accident and health earned premiums, net	1,578	62,443	20,333	—		—		84,354
Net investment income	1,031	56,055	16,653	(5,486)	(5c)	—		68,253
Net realized gains (losses) on investments	256	(5,739)	(5,181)	—		—		(10,664)
Net revenue	<u>1,120,806</u>	<u>112,759</u>	<u>31,805</u>	<u>(5,486)</u>		<u>—</u>		<u>1,259,884</u>
Operating expenses								
Cost of revenue - services	544,655	—	—	—		—		544,655
Cost of revenue - sales	437,968	—	—	—		—		437,968
Policy benefits, changes in reserves, and commissions	2,245	88,096	33,333	(2,869)	(5d)	—		120,805
Selling, general and administrative	108,527	14,418	3,340	—		—		126,285
Depreciation and amortization	23,280	7,243	2,617	(10,286)	(5e)	—		22,854
Loss on sale or disposal of assets	170	—	—	—		—		170
Lease termination costs	1,185	—	—	—		—		1,185
Asset impairment expense	547	—	—	—		—		547
Total operating expenses	<u>1,118,577</u>	<u>109,757</u>	<u>39,290</u>	<u>(13,155)</u>		<u>—</u>		<u>1,254,469</u>
Income (loss) from operations	2,229	3,002	(7,485)	7,669		—		5,415
Interest expense	(39,017)	—	—	—		(6,286)	(5g)	(45,303)
Other income (expense), net	(6,820)	3,681	1,218	—		—		(1,921)
Loss from equity investees	(3,015)	—	—	—		—		(3,015)
Gain (loss) from operations before income taxes	(46,623)	6,683	(6,267)	7,669		(6,286)		(44,824)
Income tax benefit (expense)	10,882	(1,841)	(873)	(2,768)	(5f)	2,269	(5h)	7,669
Income (loss) from continuing operations	(35,741)	4,842	(7,140)	4,901		(4,017)		(37,155)
Less: Net income attributable to noncontrolling interest and redeemable noncontrolling interest	197	—	—	—		—		197
Net gain (loss) attributable to HC2 Holdings, Inc.	(35,544)	4,842	(7,140)	4,901		(4,017)		(36,958)
Less: Preferred stock dividends and accretion	4,285	—	—	—		—		4,285
Net gain (loss) attributable to common stock and participating preferred stockholders	<u>\$ (39,829)</u>	<u>\$ 4,842</u>	<u>\$ (7,140)</u>	<u>\$ 4,901</u>		<u>\$ (4,017)</u>		<u>\$ (41,243)</u>
Net loss attributable to common stock and participating preferred stockholders								
Basic loss per common share	<u>\$ (1.50)</u>							<u>\$ (1.56)</u>
Diluted loss per common share	<u>\$ (1.50)</u>							<u>\$ (1.56)</u>
Weighted average common shares outstanding:								
Basic	<u>26,482</u>							<u>26,482</u>
Diluted	<u>26,482</u>							<u>26,482</u>

(in thousands, except per share data amounts)

See notes to unaudited pro forma condensed combined financial statements.

## 1. Description of the Transaction

### *Offering of New Notes*

We are offering \$55,000,000 in aggregate principal amount of 11.000% Senior Secured Notes due 2019 (the “new notes”). The new notes are being issued as additional notes under the indenture, dated as of November 20, 2014, governing our 11.000% Senior Secured Notes due 2019 (the “existing notes,” and, together with the new notes, the “notes”), pursuant to which we previously issued \$307,000,000 aggregate principal amount of the existing notes. The new notes will constitute part of a single class of securities with the existing notes for all purposes and will have the same terms as the existing notes except as otherwise provided herein.

### *Previous acquisitions reflected within the unaudited pro forma condensed combined statement of operations for the year ended December 31, 2015*

On December 24, 2015, the Company completed the acquisitions of 100% of the interest in each of the Insurance Companies. The aggregate consideration paid was valued at \$18.7 million, consisting of \$7.1 million of cash, \$2.0 million in aggregate principal amount of the existing notes, 1,007,422 shares of the Company’s common stock and five year warrants to purchase 2,000,000 shares of the Company’s common stock at an exercise price of \$7.08 per share (subject to customary adjustments upon stock splits or similar transactions) exercisable on or after February 3, 2016.

The Company also agreed to pay to the sellers, on an annual basis with respect to the years 2015 through 2019, the amount, if any, by which the Insurance Companies’ cash flow testing and premium deficiency reserves decrease from the amount of such reserves as of December 31, 2014. Such payments are capped at \$13.0 million in the aggregate. The balance is calculated based on the fluctuation of the statutory cash flow testing and premium deficiency reserves annually following each of the Insurance Companies’ filing with its applicable insurance regulator of its annual statutory statements for each calendar year ending December 31, 2015 through and including December 31, 2019.

## 2. Basis of Presentation

The historical consolidated financial information of HC2 has been adjusted in the accompanying unaudited pro forma combined financial information to give effect to pro forma events that are (i) directly attributable to offerings of the existing notes and the new notes and the use of proceeds therefrom, along with our acquisition of the Insurance Companies, (ii) factually supportable, and (iii) with respect to the unaudited pro forma combined statements of operations, are expected to have a continuing impact on the results of operations.

The unaudited pro forma condensed combined financial statements are presented solely for informational purposes and are not necessarily indicative of the combined financial position or the results of operations that might have been achieved had the transaction been completed as of the dates indicated, nor are they meant to be indicative of any anticipated combined financial position or future results of operations that the combined company will experience after the transaction.

The acquisition of the Insurance Companies were accounted for as a business combination using the acquisition method of accounting under the provisions of Accounting Standards Codification (“ASC”) 805, “Business Combinations” (“ASC 805”).

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### 3. Insurance Companies conforming adjustments

Financial information of the Insurance Companies for the nine months ended September 30, 2016 was reclassified to conform to the presentation of HC2's condensed consolidated financial statements as set forth below. Unless otherwise indicated, defined line items included in the notes have the meanings given to them in the historical financial statements of the Insurance Companies.

	UTA			CGI		
	Historical	Adjustment	Prospective	Historical	Adjustment	Prospective
Annuity benefits	5,448	(5,448)	—	1,769	(1,769)	—
Life, accident and health benefits	59,972	(59,972)	—	13,517	(13,517)	—
Insurance acquisition expenses, net	12,322	(12,322)	—	2,311	(2,311)	—
Policy benefits, changes in reserves, and commissions	—	72,044	72,044	—	16,052	16,052
Depreciation and amortization	—	5,698	5,698	—	1,545	1,545

### 4. Unaudited Pro Forma Condensed Combined Balance Sheet Adjustments

Adjustments included in the "Financing Adjustments" column in the accompanying unaudited pro forma condensed combined balance sheet as of September 30, 2016 are as follows (dollars in thousands):

	Increase (decrease)		
	Bridge Loan	New Notes	Total Q3'16
<b>Assets</b>			
{4a} <i>Adjustments to cash and cash equivalents:</i>			
Adjustment to reflect gross borrowings	\$ 35,000	\$ 55,000	\$ 90,000
Adjustment to reflect accrued interest from 12/1/16 to 1/30/17	—	1,008	1,008
Adjustment to reflect original issue discount and deferred financing cost	(3,072)	(1,476)	(4,548)
	<u>31,928</u>	<u>54,532</u>	<u>86,460</u>
Repayment of the Bridge Loan and accrued interest	—	(35,481)	(35,481)
Total adjustments to cash and cash equivalents	<u>31,928</u>	<u>19,051</u>	<u>50,979</u>
Total financing adjustments to assets	<u>\$ 31,928</u>	<u>\$ 19,051</u>	<u>\$ 50,979</u>
<b>Liabilities</b>			
{4a} <i>Adjustments to long-term obligations</i>			
Adjustment to reflect gross borrowings	\$ 35,000	\$ 55,000	\$ 90,000
Adjustment to reflect accrued interest from 12/1/16 to 1/30/17	—	1,008	1,008
Adjustment to reflect original issue discount and deferred financing costs	(3,072)	(1,476)	(4,548)
	<u>31,928</u>	<u>54,532</u>	<u>86,460</u>
Repayment of the Bridge Loan and accrued interest	—	(35,481)	(35,481)
Total adjustments to long-term obligations	<u>31,928</u>	<u>19,051</u>	<u>50,979</u>
Total financing adjustments to liabilities	<u>\$ 31,928</u>	<u>\$ 19,051</u>	<u>\$ 50,979</u>

### 5. Unaudited Pro Forma Condensed Combined Statements of Operations Adjustments

The unaudited pro forma condensed combined financial statements are not necessarily indicative of what the financial position and results from operations actually would have been had the acquisition been completed at the date indicated and includes adjustments which are preliminary and may be revised. These adjustments do not reflect the use of \$29.3 million of net proceeds from the bridge note and cash on hand to purchase a convertible note issued by ANG, which amounts were used by ANG to acquire Questar and Constellation, in two separate transactions which closed on December 16, 2016 and December 20, 2016, respectively. Such revisions may result in material changes. The financial position shown herein is not necessarily indicative of what the past financial position of the combined companies would have been, nor necessarily indicative of the financial position of the post-acquisition periods. The unaudited pro forma condensed combined financial statements do not give consideration to the impact of expense efficiencies, synergies, integration costs, asset dispositions, or other actions that may result from the acquisition.

Adjustments included in the “Financing Adjustments” column in the accompanying unaudited pro forma condensed combined statements of operations and unaudited pro forma condensed combined statements of operations for the nine months ended September 30, 2016 and for the year ended December 31, 2015, respectively, are as follows (dollars in thousands):

	Increase (decrease)	
	Q3'16	Q4'15
<b>Interest expense</b>		
{5a},		
{5g} Adjustment to reflect interest expense on the new notes at 11.0% per annum	\$ (4,538)	\$ (6,050)
Adjustment to reflect amortization expense of deferred financing costs	(232)	(236)
	<u>(4,770)</u>	<u>(6,286)</u>
<b>Income tax</b>		
{5b},		
{5h} To reflect the income tax impact of the financing adjustments using blended federal and state tax rate of 36.1%	1,722	2,269
Total financing adjustments to net loss	<u>\$ (3,048)</u>	<u>\$ (4,017)</u>

Adjustments included in the “Pro Forma Adjustments” column in the accompanying unaudited pro forma condensed combined statements of operations for the nine months ended September 30, 2016 and the stub period from October 1, 2015 to December 23, 2015 are as follows (dollars in thousands):

	Increase (decrease)		
	Q3'16	Stub Period	Total
<b>Net investment income</b>			
{5c} Adjustment to net investment income to amortize the fair value adjustment to CGI's investments	\$ (4,180)	\$ (1,306)	\$ (5,486)
<b>Policy benefits, changes in reserves, and commissions</b>			
{5d} Adjustment to amortize the fair value adjustment to CGI's reserves	(2,186)	(683)	(2,869)
<b>Depreciation and amortization</b>			
{5e} Adjustment to eliminate CGI's historical policy acquisition and VOBA amortization expense	(6,835)	(1,101)	(7,936)
Adjustment to record CGI's prospective VOBA amortization expense	(1,790)	(560)	(2,350)
	<u>(8,625)</u>	<u>(1,661)</u>	<u>(10,286)</u>
<b>Income tax</b>			
{5f} To reflect the income tax impact of the pro forma adjustments using blended federal and state tax rate of 36.1%	(2,393)	(375)	(2,768)
Total pro forma adjustments to net loss	<u>\$ 4,238</u>	<u>\$ 663</u>	<u>\$ 4,901</u>

## 6. Pro Forma Adjusted Operating Income - Insurance

Adjusted Operating Income (“AOI”) is a non-US GAAP financial measure frequently used throughout the insurance industry and is an economic measure used by management to evaluate the financial performance of the Insurance Companies. Management believes that insurance AOI measures provide investors with meaningful information for gaining an understanding of certain results and provides insight into an organization’s operating trends and facilitates comparisons between peer companies. However, insurance AOI has certain limitations, including that we may not calculate it the same as other companies in our industry and therefore should be read together with the Company’s results calculated in accordance with GAAP.

Using insurance AOI as a performance measure has inherent limitations as an analytical tool as compared to income (loss) from operations or other US GAAP financial measures, as this non-GAAP measure excludes certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, insurance AOI should not be considered in isolation and does not purport to be an alternative to net loss from our Insurance segment or other US GAAP financial measures as a measure of our operating performance.

Management defines insurance AOI as net income (loss) for the insurance segment adjusted to exclude the impact of net investment gains (losses), including other-than-temporary impairment losses recognized in operations; intercompany elimination and acquisition and non-recurring items. Management believes that insurance AOI provides a meaningful financial metric that helps investors understand certain results and profitability. While these adjustments are an integral part of the overall performance of the insurance segment, market conditions impacting these items can overshadow the underlying performance of the business. Accordingly, we believe using a measure which excludes their impact is effective in analyzing the trends of our operations.

The pro-forma table below shows Pro Forma AOI for the twelve months ended September 30, 2016 which was derived from the (i) pro forma stub period from October 1, 2015 to December 23, 2015; (ii) historical results for the three months ended December 31, 2015, which also gives effect to the acquisition of Targets; and (iii) historical results for the nine months ended September 30, 2016 (in thousands):

	<b>Pro forma</b>	<b>Historical</b>		<b>Total Pro Forma</b>
	<b>Stub period from October 1, 2015 to December 23, 2015</b>	<b>Three Months ended December 31, 2015</b>	<b>Nine Months ended September 30, 2016</b>	<b>Twelve Months ended September 30, 2016</b>
Net income (loss) - insurance segment	\$ (6,477)	\$ 1,327	\$ (11,978)	\$ (17,128)
Effect of investment (gains) losses	5,181	(256)	2,677	7,602
Acquisition and non-recurring items	—	179	269	448
Insurance AOI	<u>\$ (1,296)</u>	<u>\$ 1,250</u>	<u>\$ (9,032)</u>	<u>\$ (9,078)</u>